

Discretionary Management Service – June 2020 Portfolio Performance

Your financial affairs in a safe pair of hands

The Offering The NLPFM Discretionary Management Service offers a number of different portfolios to clients. The needs of each client are considered independently and different portfolios are selected based on suitability and approach to risk after a discussion directly with the client. The philosophy of NLPFM is that irrespective of which standard portfolio or specially tailored portfolio is used, clients can be assured that their money is looked after with their interests at heart.

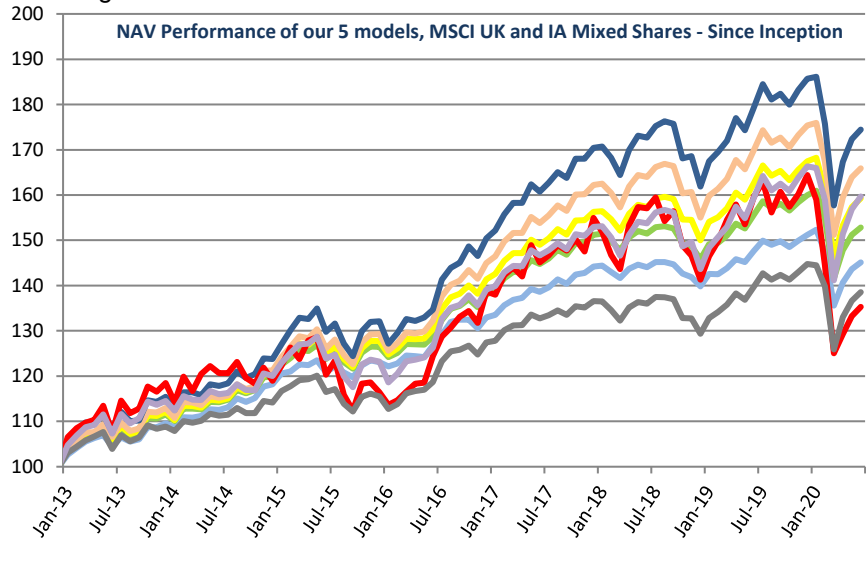
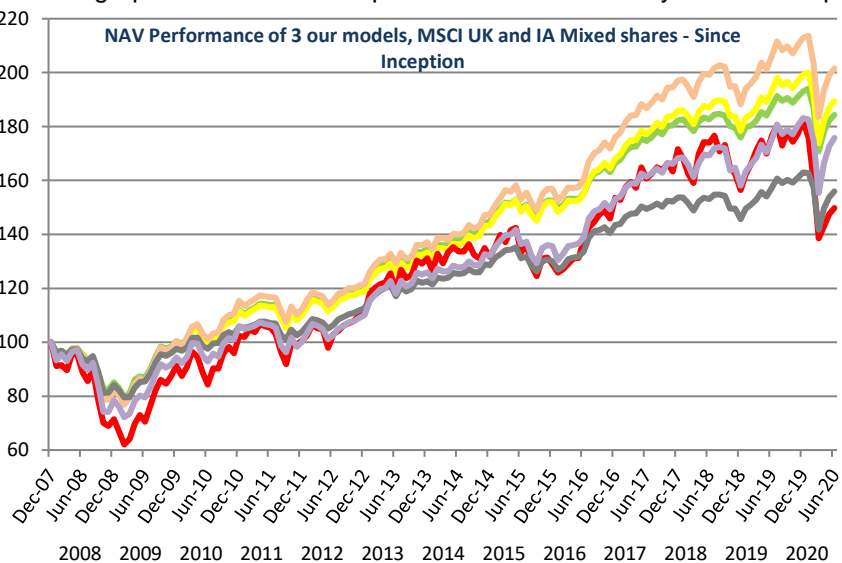
The Month In Review June saw the end of the second quarter, and with it a market environment which was in stark contrast to Q1 2020. The raft of support given by the central banks globally, paired with enormous levels of fiscal stimulus provided by governments has ensured that risk assets have rebounded strongly from the lows seen at the end of March. The Coronavirus pandemic which gripped the world throughout the entire quarter, appears to have been effectively managed in Asia and Europe, allowing economies to reopen gradually. This has certainly buoyed market participants, which have virtually priced in a V-shaped recovery. However, the virus has not been entirely controlled as we have seen with an increase in infections in the US, Brazil, India and other emerging economies. With the US election in November and the end of the UK's transition phase out of the EU looming, there remain significant geo-political risks which have only been heightened by COVID. The US has been the best performing market since the start of the quarter, but still remains down year-to-date. The UK is the worst performing developed market YTD at -17.73%, and has lagged the rally for Q2. Bonds have also performed well throughout the quarter, June included, and our alternatives continue to dampen volatility and contribute to performance. The MSCI UK ended June up 1.50%, with mixed investment sectors returning 1.40% and 1.78%. Our models are significantly ahead of the UK market over all time periods and continue to deliver strong, risk-adjusted returns.

Performance & Volatility (%)	1 Month Returns	YTD Returns	1 Year Returns	5 Years Returns	10 Years Returns	Volatility Since January 2013	Returns since January 2008	Volatility Since January 2008
NLPFM Defensive	1.04	-4.03	-1.71	20.15	N/A	5.21	N/A	N/A
NLPFM Cautious	1.10	-4.46	-1.80	23.50	82.63	6.04	84.34	7.36
NLPFM Balanced	1.22	-4.89	-2.09	27.60	89.33	6.86	89.38	8.12
NLPFM Progressive	1.22	-5.38	-2.35	31.58	99.10	7.57	101.47	8.94
NLPFM Adventurous	1.24	-6.08	-2.73	34.43	N/A	8.73	N/A	N/A
NLPFM Sustainability	1.66	-0.27	4.30	N/A	N/A	N/A	N/A	N/A
MSCI UK Index	1.50	-17.73	-15.26	12.41	77.63	12.05	49.80	14.25
Mixed Investment 20-60% Shares	1.40	-4.30	-0.89	18.91	59.88	6.78	55.99	7.54
Mixed Investment 40-85% Shares	1.78	-4.02	0.19	28.87	89.23	8.77	75.73	10.59

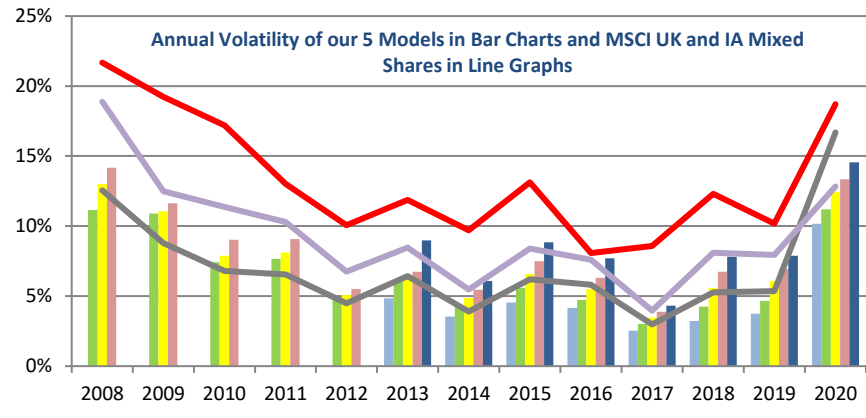
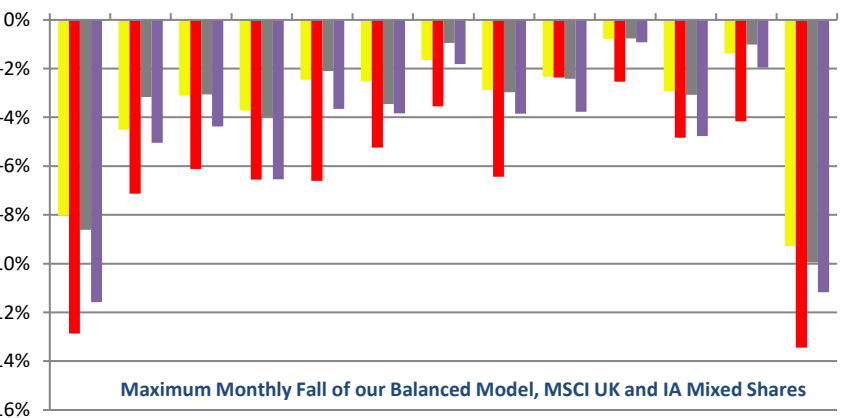
Discretionary Management Service relative performance

January 2008 to June 2020

The graphs below show the performance and volatility of our DMS portfolios against the MSCI UK Index and the IA Mixed Shares Indexes.



- NLPFM Defensive
- NLPFM Cautious
- NLPFM Balanced
- NLPFM Progressive
- NLPFM Adventurous



- MSCI UNITED KINGDOM
- IA Mixed Investment 20-60% Shares
- IA Mixed Investment 40-85% Shares

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