

Discretionary Management Service – July 2020 Portfolio Performance

Your financial affairs in a safe pair of hands

The Offering The NLPFM Discretionary Management Service offers a number of different portfolios to clients. The needs of each client are considered independently and different portfolios are selected based on suitability and approach to risk after a discussion directly with the client. The philosophy of NLPFM is that irrespective of which standard portfolio or specially tailored portfolio is used, clients can be assured that their money is looked after with their interests at heart.

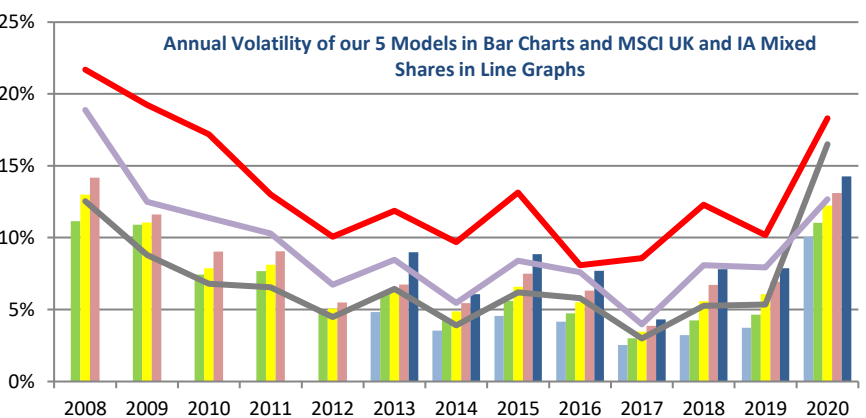
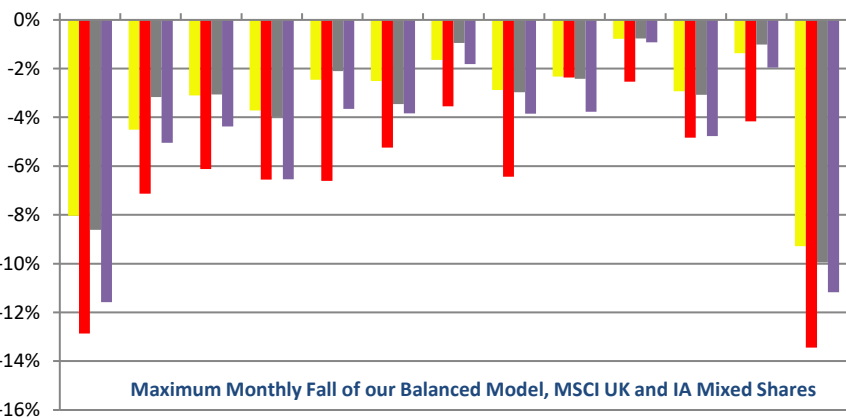
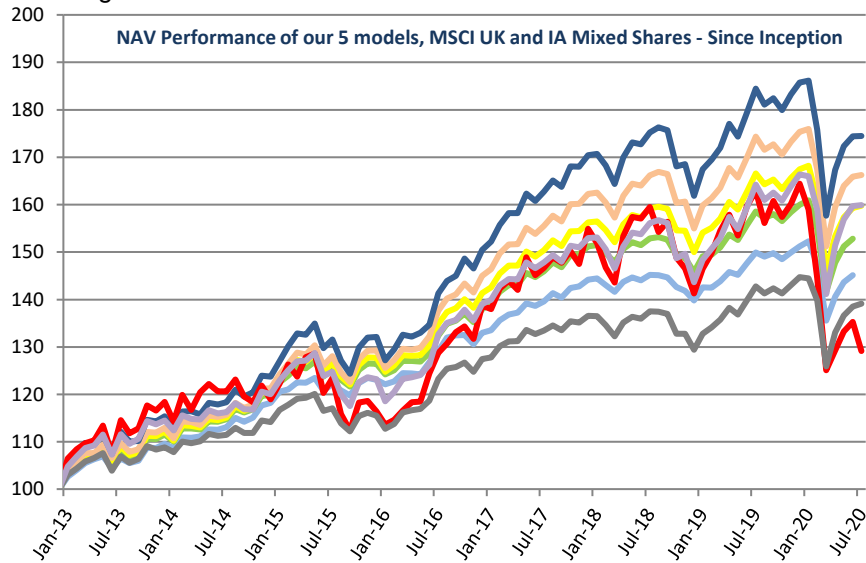
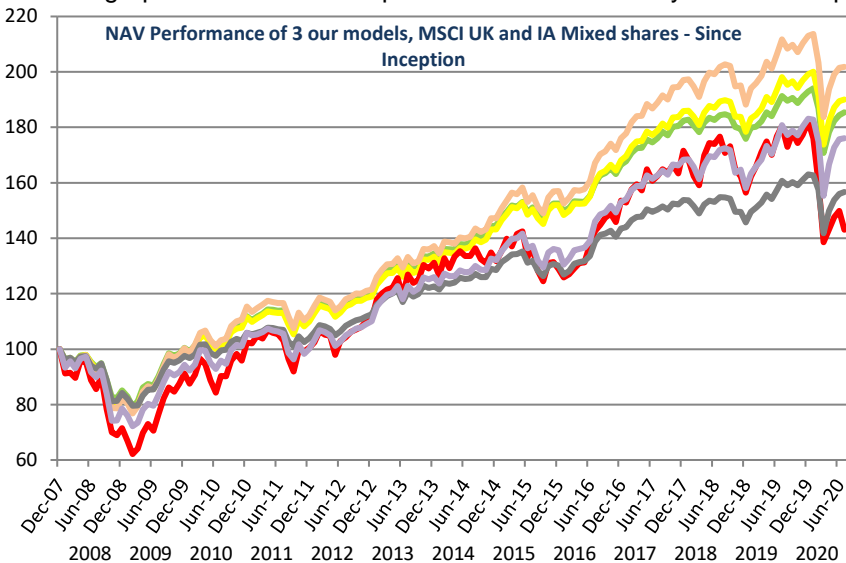
The Month In Review July has seen global equity markets continue to rally as there has been some flattening in new global cases, including in the US as well as Brazil. However, there are still worries about a European second wave as well as accelerating numbers in countries such as India and the Philippines. In the UK, there is a debate over which parts of the economy should be prioritised during the next outbreak, having only just lifted restrictions on economic activity. In the bond markets yields are at all-time lows. The UK 10-year gilt yields 0.11% and the 30-year gilt offers just 0.65%. In the US, the 10-year Treasury bill is at 0.53%, and the 30-year bill is at 1.2%. All German bunds have negative yields. Sterling has risen sharply recently and was up over 6% against the dollar, making it the best-performing major currency for the month, meaning most foreign currency asset classes saw much lower return numbers when converted back to sterling. The UK remains the worst performing developed market YTD at -21.46%, and has lagged the rally for Q2 and July. Bonds have performed well throughout the month, and our alternatives continue to dampen volatility and contribute to performance. The MSCI UK ended July down 4.53%, with mixed investment sectors returning 0.42% and 0.15%. Our models are significantly ahead of the UK market over all time periods and continue to deliver strong, risk-adjusted returns.

Performance & Volatility (%)	1 Month Returns	YTD Returns	1 Year Returns	5 Years Returns	10 Years Returns	Volatility Since January 2013	Returns since January 2008	Volatility Since January 2008
NLPFM Defensive	0.65	-3.41	-2.59	19.53	N/A	5.18	N/A	N/A
NLPFM Cautious	0.60	-3.88	-3.04	22.73	80.71	6.01	85.45	7.33
NLPFM Balanced	0.31	-4.59	-4.08	26.24	87.11	6.82	89.97	8.10
NLPFM Progressive	0.18	-5.21	-4.64	29.82	95.51	7.53	101.84	8.91
NLPFM Adventurous	0.03	-6.05	-5.41	32.60	N/A	8.68	N/A	N/A
NLPFM Sustainability	0.54	0.27	2.24	N/A	N/A	N/A	N/A	N/A
MSCI UK Index	-4.53	-21.46	-20.74	4.67	58.31	12.12	43.01	14.27
Mixed Investment 20-60% Shares	0.42	-3.90	-2.54	18.81	57.28	6.74	56.64	7.52
Mixed Investment 40-85% Shares	0.15	-3.88	-2.62	28.18	83.69	8.73	76.00	10.56

Discretionary Management Service relative performance

January 2008 to July 2020

The graphs below show the performance and volatility of our DMS portfolios against the MSCI UK Index and the IA Mixed Shares Indexes.



- NLPFM Defensive
- NLPFM Cautious
- NLPFM Balanced
- NLPFM Progressive
- NLPFM Adventurous
- MSCI UNITED KINGDOM
- IA Mixed Investment 20-60% Shares
- IA Mixed Investment 40-85% Shares

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