

Discretionary Management Service – August 2020 Portfolio Performance

Your financial affairs in a safe pair of hands

The Offering The NLPFM Discretionary Management Service offers a number of different portfolios to clients. The needs of each client are considered independently and different portfolios are selected based on suitability and approach to risk after a discussion directly with the client. The philosophy of NLPFM is that irrespective of which standard portfolio or specially tailored portfolio is used, clients can be assured that their money is looked after with their interests at heart.

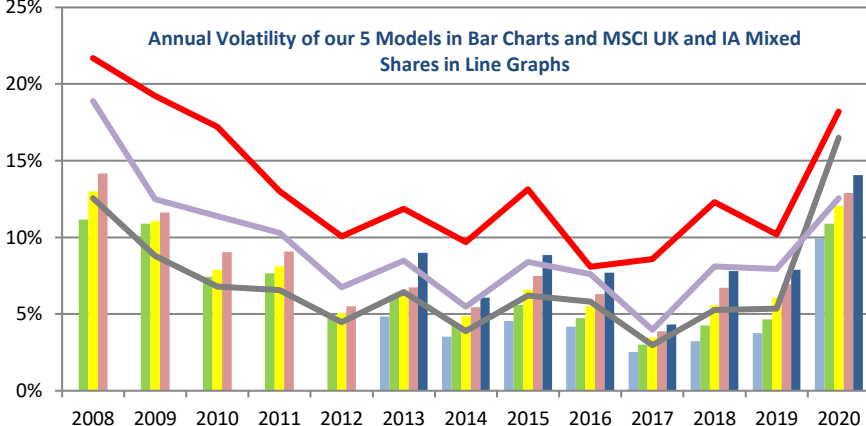
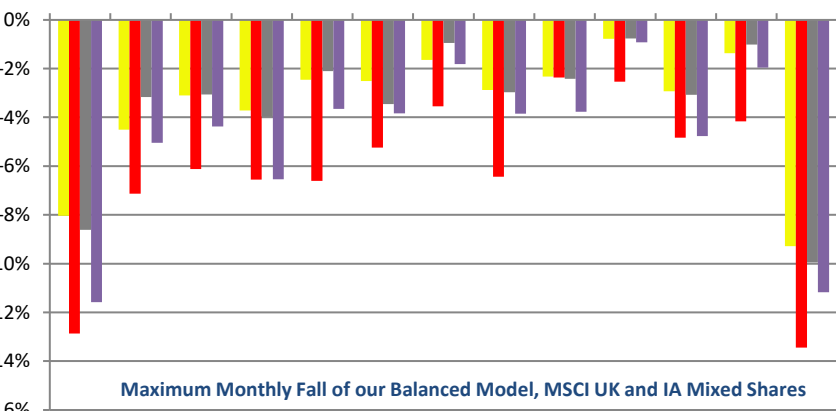
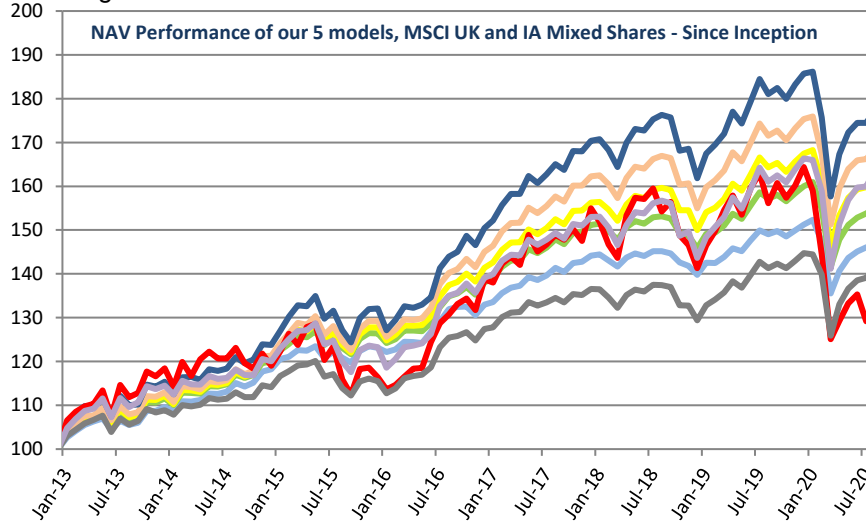
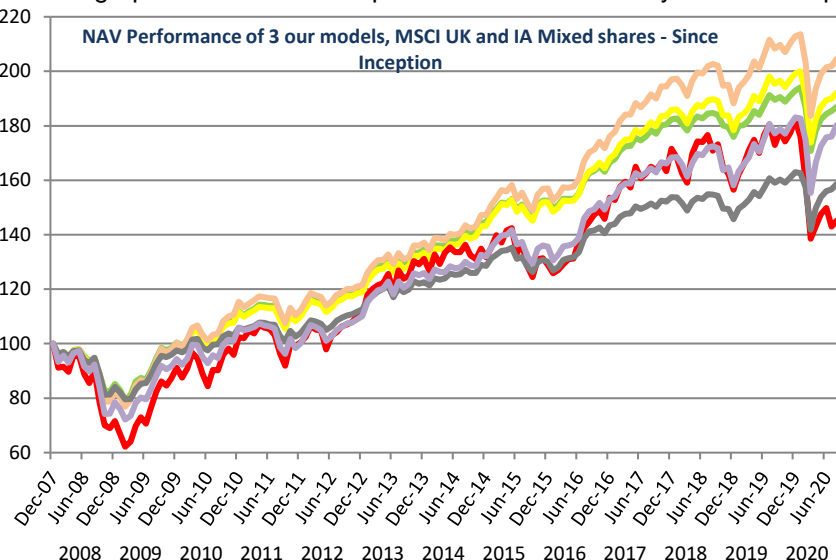
The Month In Review August saw a continued rally of risk assets as most global economies begin to recover from the depressed levels of demand brought on by the COVID-enforced lockdowns. Although Europe in particular has seen case numbers rise throughout the summer, leading to suggestions of a second wave, governments are looking to other measures to slow the spread rather than shutting down the economy again. The US market continues to lead the recovery despite having the highest number of cases in the world and an election in November to consider. Market participants have however been buoyed by the level of support given by the central banks and governments worldwide, with all major equity markets heading north for the month. In the UK, the market has lagged on the rebound due in part to its heavy exposure to banks and oil stocks, which have been hardest hit during the crisis. There has also yet to be a trade agreement in place with the EU ahead of the end of the transition period, causing further pessimism over the UK market. The UK remains the worst performing developed market year-to-date at -20.28%, whereas our equity exposure remains diversified across geographic regions and has outperformed the UK market as a result. Our bond funds were mixed but a small detractor to returns for the month whilst alternatives were a small contributor. The MSCI UK ended August up 1.50%, with mixed investment sectors returning 1.23% and 2.40%. Our models are significantly ahead of the UK market over most time periods and continue to deliver strong, risk-adjusted returns.

Performance & Volatility (%)	1 Month Returns	YTD Returns	1 Year Returns	5 Years Returns	10 Years Returns	Volatility Since January 2013	Returns since January 2008	Volatility Since January 2008
NLPFM Defensive	0.41	-3.01	-1.60	21.38	N/A	5.15	N/A	N/A
NLPFM Cautious	0.78	-3.13	-1.39	25.89	80.35	5.97	86.90	7.31
NLPFM Balanced	1.12	-3.53	-1.66	30.53	87.89	6.78	92.10	8.07
NLPFM Balanced Growth (Progressive)	1.36	-3.92	-1.80	35.12	97.36	7.49	104.58	8.88
NLPFM Growth (Adventurous)	1.65	-4.50	-2.04	39.52	N/A	8.64	N/A	N/A
NLPFM Sustainability	1.33	1.60	4.36	N/A	N/A	N/A	N/A	N/A
MSCI UK Index	1.50	-20.28	-16.06	13.12	60.88	12.06	45.16	14.22
Mixed Investment 20-60% Shares	1.23	-2.71	-0.32	23.66	58.93	6.71	58.57	7.50
Mixed Investment 40-85% Shares	2.40	-1.57	1.71	36.51	90.38	8.70	80.22	10.54

Discretionary Management Service relative performance

January 2008 to August 2020

The graphs below show the performance and volatility of our DMS portfolios against the MSCI UK Index and the IA Mixed Shares Indexes.



- NLPFM Defensive
- NLPFM Cautious
- NLPFM Balanced
- NLPFM Progressive
- NLPFM Adventurous
- MSCI UNITED KINGDOM
- IA Mixed Investment 20-60% Shares
- IA Mixed Investment 40-85% Shares

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