

# Discretionary Management Service – October 2021 Portfolio Performance

Your financial affairs in a safe pair of hands

**The Offering** The NLPFM Discretionary Management Service offers a number of different portfolios to clients. The needs of each client are considered independently and different portfolios are selected based on suitability and approach to risk after a discussion directly with the client. The philosophy of NLPFM is that irrespective of which standard portfolio or specially tailored portfolio is used, clients can be assured that their money is looked after with their interests at heart.

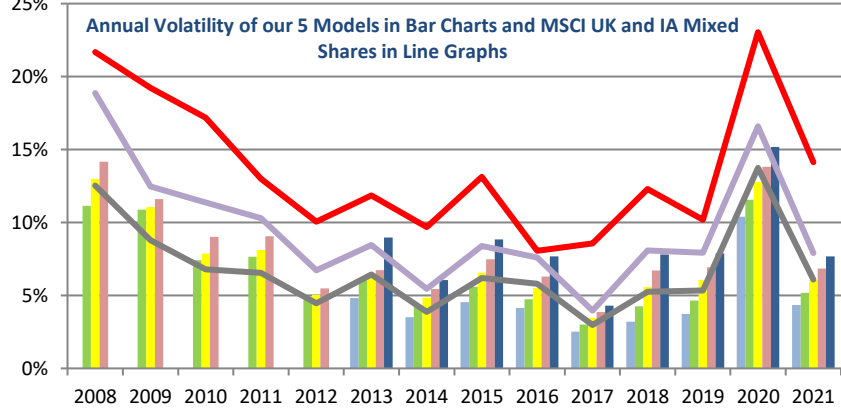
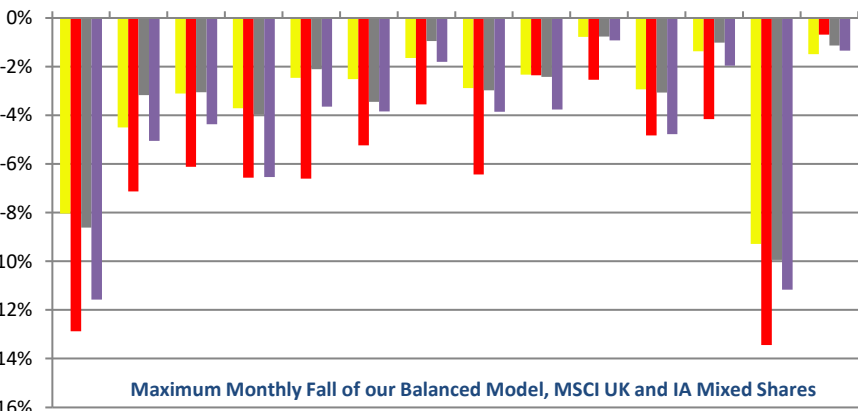
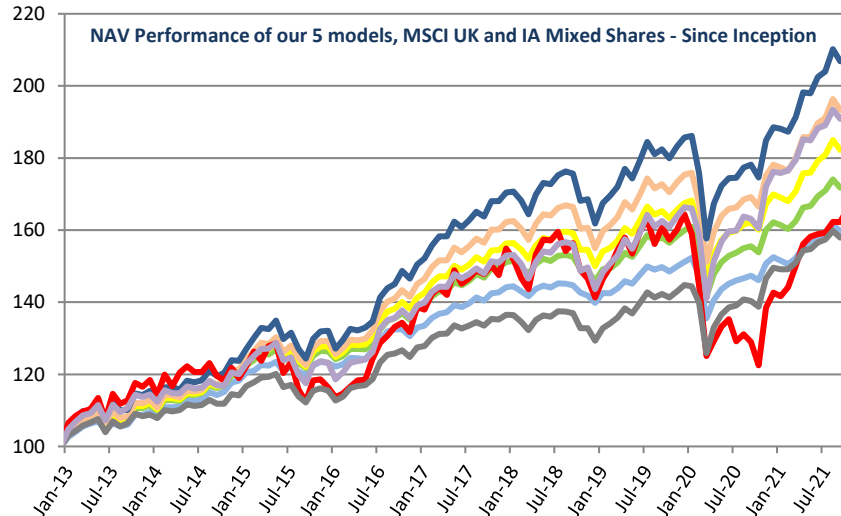
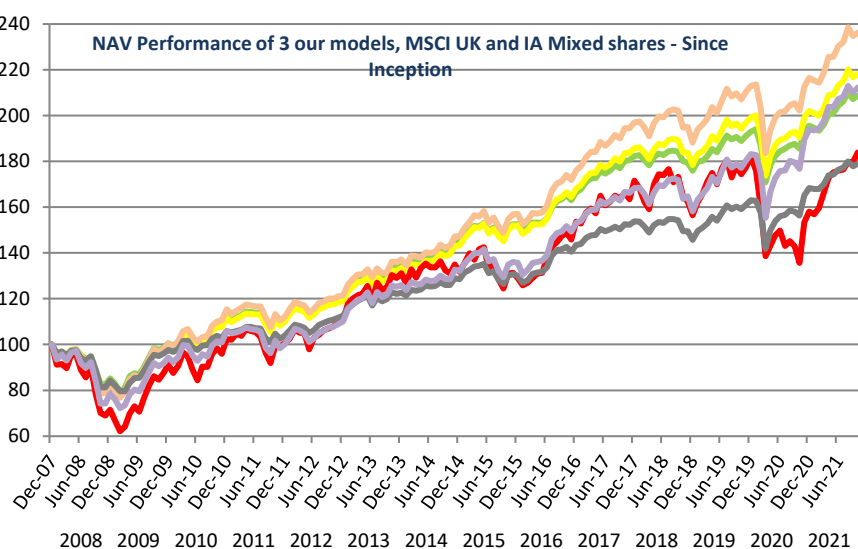
**The Month In Review October** saw markets shrug off fears that global growth might start to wane with the reining in of crisis-era stimulus measures with the S&P companies reporting a stronger than expected rise in earnings during the third quarter. In the UK, the Bank of England held interest rates at 0.1% despite rising inflation concerns. Asian markets remained fragile due to the worries about the heavily-indebted property sector emanating from China. Japanese markets were weak ahead of the snap general election. The G20 summit in Rome reached agreement on a new minimum global corporate tax rate of 15% to combat tax avoidance by the global behemoths. In the bond markets, prices for short dated bonds fell as concerns increased that interest rates would rise next year following confirmation by the US Federal Reserve on reducing their bond buying programme. Consequently our bond funds were mixed for the month but negative as a whole, with our index linked and higher yielding bonds ending the month up, whilst the emerging markets and UK corporate bonds negative. The alternatives allocation was a strong contributor to returns. Our US equities performed well followed by UK and Europe but the Japanese markets were down ahead of the general election and Asian holdings were affected by concerns from China. The MSCI UK ended the month +2.31%, whilst the mixed investment sectors were up 0.60% and 1.01%. All our portfolios were up during the month after ending in positive territory for the third quarter, and continue to deliver strong, risk-adjusted returns.

Performance & Volatility (%)	1 Month Returns	YTD Returns	1 Year Returns	5 Years Returns	10 Years Returns	Volatility Since January 2013	Returns since January 2008	Volatility Since January 2008
NLPFM Defensive	0.69	5.42	10.02	21.33	N/A	5.03	N/A	N/A
NLPFM Cautious	0.66	6.63	12.39	26.20	86.50	5.84	108.55	7.14
NLPFM Balanced	0.62	7.92	14.56	30.95	97.47	6.66	118.07	7.91
NLPFM Balanced Growth	0.57	9.10	16.76	35.58	108.52	7.37	136.06	8.71
NLPFM Growth	0.56	10.33	19.15	39.93	N/A	8.48	N/A	N/A
NLPFM Sustainable Balanced	1.15	8.59	17.72	N/A	N/A	N/A	N/A	N/A
MSCI UK Index	2.31	16.37	35.56	23.58	85.01	12.37	83.85	14.23
Mixed Investment 20-60% Shares	0.60	6.27	14.49	25.41	70.95	6.62	78.93	7.39
Mixed Investment 40-85% Shares	1.01	9.38	20.08	39.87	108.56	8.58	112.14	10.34

# Discretionary Management Service relative performance

January 2008 to October 2021

The graphs below show the performance and volatility of our DMS portfolios against the MSCI UK Index and the IA Mixed Shares Indexes.



- NLPFM Defensive
- NLPFM Cautious
- NLPFM Balanced
- NLPFM Balanced Growth
- NLPFM Growth
- MSCI UNITED KINGDOM
- IA Mixed Investment 20-60% Shares
- IA Mixed Investment 40-85% Shares

This is a marketing communication, intended for information only and should not be construed as an invitation or offer to buy and sell any investment vehicle, instrument or service. This information is based on historic data collected by NLP Financial Management Limited using Financial Express Analytics and presented here in gross form before fees and taxes. The effect of these fees should be considered as they will create a drag on performance. Past performance is not a guide to the future. Changes in rates of exchange may also cause the value of investments to go up or down.